

**Big Trees Village HOA**

	Calendar 2015				Calendar 2016		
	Actual Jan. - Sept. 15	Estimated Sept. 15 - Dec	Estimated Annual Total	Annual Budget	Actual Less Budget	Proposed Budget	(Increase)/ Decrease from 2015
Ordinary Income/Expense							
Income							
Advertising Income							
Raffle & donations	2,125	-	2,125	3,900	1,775	3,000	875
Advertising Income - Other	675	-	675	675	-	675	-
Total Advertising Income	2,800	-	2,800	4,575	1,775	3,675	875
Annual Association Dues	70,875	-	70,875	75,000	4,125	75,000	4,125
Other Fees							
Clean Up Fee	100	100	200	150	50	200	-
Facility Rental	-	-	-	-	-	-	-
Total Other Fees	100	100	200	150	50	200	-
Pool Membership Options							
Couples/Single Pool Pass	4,600	-	4,600	3,800	800	4,500	100
Family Pool Pass	58,050	-	58,050	66,000	7,950	60,000	1,950
Pay at the Gate fees	7,691	-	7,691	7,830	139	8,000	309
Pool Pass - Non-BTV	4,675	-	4,675	3,200	1,475	4,600	75
Total Pool Pass	3,600	-	3,600	1,800	1,800	3,600	-
Total Pool Membership Options	78,616	-	78,616	82,630	4,014	80,700	2,084
Snack Bar Sales-Food	12,413	-	12,413	15,000	2,587	14,000	1,587
Snack Bar Sales-Non Food	20	-	20		20	-	20
Total Income	164,824	100	164,924	177,355	12,431	173,575	8,651
Cost of Goods Sold							
Snack Bar-COSTO/SYSCO Pu	7,861	279	8,140	8,500	360	8,500	360
Snack Bar Operating Expenses	364	-	364	600	236	-	364
Total COGS	8,224	279	8,504	9,100	596	8,500	4
Gross Profit	156,599	179	156,420	168,255	11,835	165,075	8,655
Expense							
Accounting	2,444	601	3,045	2,800	245	3,100	55
Bank Charges							
Pay Pal Fees	1,162	-	1,162	500	662	800	362
Bank Charges - Other	30	-	30		30	30	-
Total Bank Charges	1,192	-	1,192	500	692	830	362
Capital Campaign Expenses	1,686	-	1,686	1,686	3,373	-	1,686
General Maintenance & Equipn	6,291	2,651	8,942	11,585	2,643	12,900	3,958
Insurance-All	13,888	224	14,112	14,018	94	14,700	588
Legal	-	-	-	500	500	500	500
Misc Business Expense	907	249	1,157	500	657	690	467

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	Calendar 2015				Calendar 2016		
	Actual	Estimated	Estimated	Actual	Proposed	(Increase)/	
	Jan. - Sept. 15	Sept. 15 - Dec	Annual Total				Less Budget
Office Supplies	664	-	664	750 -	86	750 -	86
Payroll Tax Expense	3,658	612	4,270	8,925 -	4,655	4,800 -	530
Pool Supplies & Equipmt	7,136	2,500	9,636	8,000 -	1,636	8,000 -	1,636
Postage	945	-	945	1,000 -	55	1,000 -	55
Printing	623	-	623	620	3	620	3
Raffle Purchases	1,352	-	1,352	5,703 -	4,351	3,000 -	1,648
Recreation Operating Supplies	1,619	-	1,619	2,100 -	481	1,600	19
Salaries & Wages							
Salary-Manager	21,055	7,963	29,018	28,119	899	30,000 -	982
Wages- Gate	4,738	183	4,921	3,605	1,316	5,040 -	119
Wages - Assistant Manager	5,749	-	5,749	7,000 -	1,251	6,000 -	251
Wages - Guards	14,145	-	14,145	19,000 -	4,855	20,500 -	6,355
Wages - Maintenance	9,540	2,111	11,651	13,500 -	1,849	15,000 -	3,349
Wages - Snack Bar	6,038	-	6,038	4,000	2,038	4,000	2,038
Total Salaries & Wages	61,266	10,256	71,522	75,224 -	3,702	80,540 -	9,018
Security	450	450	900	675	225	900	-
Snow Removal	-	895	895	895	-	895	-
Special Fees	476	300	776	500	276	750	26
Suspense	8		8		8	-	8
Utilities							
Comcast - Internet and Cab	1,688	604	2,292	1,860	432	2,000	292
Electric	6,905	885	7,790	9,100 -	1,310	8,000 -	210
Garbage	844	234	1,078	1,500 -	422	1,100 -	22
Portable Toilet	720	100	820	700	120	800	20
Propane	2,429	-	2,429	5,300 -	2,871	2,500 -	71
Telephone - Comcast Busin	876	1,245	2,121	2,400 -	279	2,100	21
Water	2,655	1,185	3,840	5,000 -	1,160	5,000 -	1,160
Total Utilities	16,118	4,253	20,370	25,860 -	5,490	21,500 -	1,130
Website and Software	411	100	511	600 -	89	500	11
Workers Comp	5,727	-	5,727	7,500 -	1,773	7,500 -	1,773
Total Expense	126,860	23,092	149,952	166,568 -	16,617	165,075 -	15,123
<b>Net Ordinary Income</b>	<b>29,739</b>	<b>- 23,271</b>	<b>6,468</b>	<b>1,687</b>	<b>4,781</b>	<b>- 0</b>	<b>6,468</b>